Influence

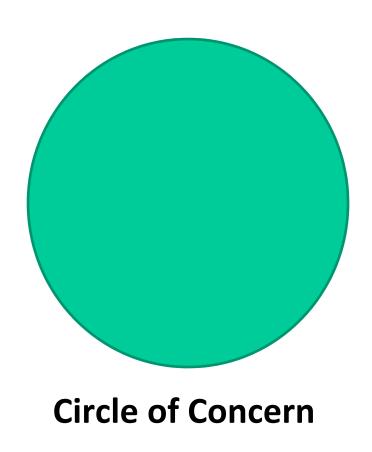
Influence

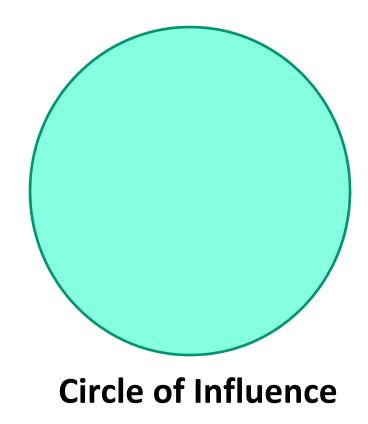
A power affecting a person, thing, or course of events, especially one that operates without any direct or apparent effort.

Concern

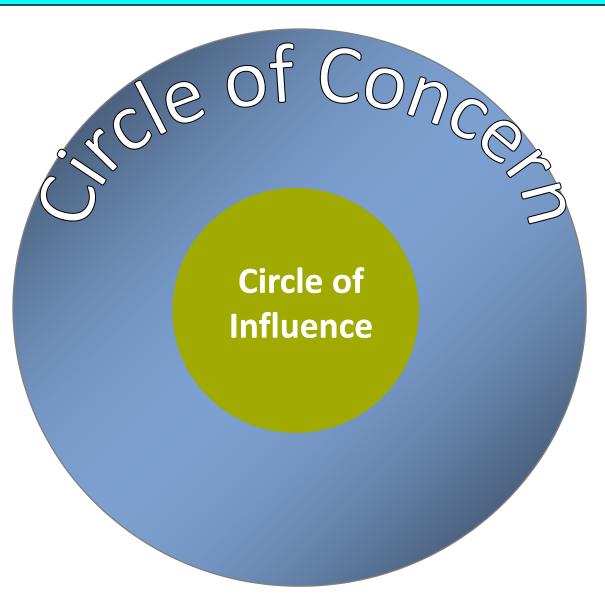
Something or someone that causes anxiety; a source of unhappiness. Something that interests you because it affects you.

Circle of Concern & Influence

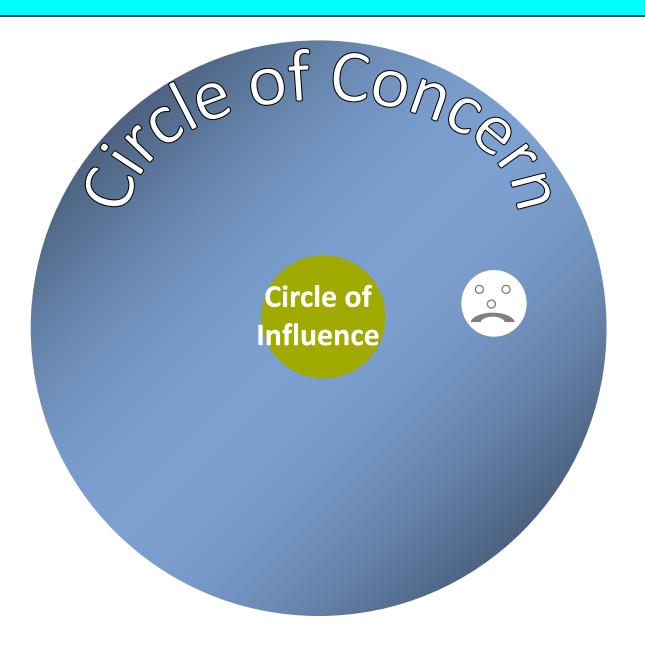




Circle of Concern & Influence



Reactive Focus



Proactive Focus

